

CASE STUDY

The R. A. Ross team goes above and beyond to keep you up and running.



R. A. ROSS & ASSOCIATES, INC.
2231-A Ampere Drive, Louisville, KY 40299

Whatever it takes.

Heat exchanger plates and gaskets needed NOW!

PROBLEM/SOLUTION:

Our customer was in need of 14 plate and Nitrile gasket sets for its heat exchanger.

The customer, whose primary function is the application of corrosion-resistance coatings for all types of metals for the automotive industry, was unable to operate without its heat exchanger and would be down until the exchanger was brought back into service.

The customer requested that we supply these parts TODAY, and indicated they would be willing to drive to pick up the parts if we could locate the correct parts for their heat exchanger. While we don't stock parts for heat exchangers, we made numerous phone calls until we were able to work with one of our supplier's in Tennessee that not only had the parts in stock, but was able to have the order available for pick up within a few hours. What normally would take at least a day to get delivered with expedited delivery was available to the customer and they were able to get their operations back on track within the same day.

This "Whatever it takes" attitude by our team is how we operate every day, no matter how large or how small the order.

Continued over

In addition to plates and gaskets for heat exchangers, we stock or can order parts, part kits and drop in replacements for the following brands of pumps, blowers and vacuum.

Abaque

Ahlstrom

Allis-Chalmers

All-Prime

Allweiler

American Marsh

American

Wellworks

Ansimag

ARO

Aquflow

Aurora

Becker

Bingham

Blackmer

Black-Clawson

Boerger

Bornemann

Busch

Chicago

Clow

Cornell

Crane



Crane Deming

Dean

Dekker

DeLaval

Deming

Dickow

Durco

Envirogear

Fairbanks Morse

Finish-Thompson
(FTI)

Flowserve

Floway

Galigher

Gardner-Denver

Gorman-Rupp

Goulds

Graco

Griswold

HCP

Hidrostal

Ingersoll-Dresser

Pump (IDP)

Ingersoll-Rand

ITT

Kinney-Vacuum

Lobee

LMI

MDM

Mono

Monoflo

Morris

Moyno

MTH

Nash

Neptune

Netzsch

Paco

Patterson

PCM

Peerless

Pioneer

Robbins

& Meyers

Roper

Roto-Jet



Seepex

Sethco

Smith & Loveless

Sulzer

Summit

Sundyne

Tarby

Vanton

Verderflex

Vertiflo

Viking

Warman

Warren

Warren-Rupp

Watson-Marlow

Wemco

Wilden

Worthington

Yamada

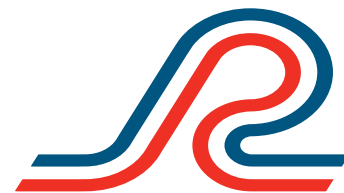
Yeomans

If you don't see your part or pump listed, we can often duplicate, or even cast parts!

CONTACT US

Call us for information on how we can help solve your problems in any of the following areas:

- ▶ Pumps
- ▶ Blowers
- ▶ Filters
- ▶ Mixers
- ▶ Tanks
- ▶ Vacuum Pumps
- ▶ Mechanical Seals
- ▶ Heat Exchangers
- ▶ Repairs



R. A. ROSS & ASSOCIATES, INC.

Keeping process flowing since 1985

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