



R. A. ROSS & ASSOCIATES, INC.
2231-A Ampere Drive, Louisville, KY 40299

R. A. Ross saves
customer \$200 per seal.

*Solutions like this are what we
do every day at R. A. Ross.*

EagleBurgmann.
Rely on excellence



Our focus is on saving you
time and money

SITUATION:

We have a customer who called asking if we could repair an Eagle Burgmann seal that they were paying \$400 for.

After some research, we discovered that Eagle Burgmann would typically not repair this type of seal.

However, we found that we are able to offer this same exact Eagle Burgmann seal for \$200.

Our profit margin on this type of solution is minimal, but that's not why we are in business. Our focus is on helping our customers save time and money. Our job is to help keep you up and running.

Give us a call and let us find a solution for you!

▶ **See another seal case study on page 2**