

CASE STUDY

Whatever it takes



R. A. ROSS & ASSOCIATES, INC.
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*The R. A. Ross team goes
above and beyond to keep you
up and running*

Custom part duplication

PROBLEM/SOLUTION:

Our customer was in need of a part for an older pump and faced with long leadtimes and high costs.

The part needed was a custom machined eye-bolt, not an off the shelf hardware store type item, and had a 10-12 week leadtime at a cost of over \$400.

With one of the customer's parts as a template R.A. Ross was able to work with one of our vendors to have the part duplicated at less than half the cost and reduce the leadtime to approx. a third of the OEM.

While this was a significant savings to the customer for one it was a tremendous savings as they purchased 5 of them. The custom duplication process also gave them the option to select whatever material they wanted; carbon steel, 316ss or 304ss.



*Original part – Top bolt
Duplicate part – Bottom bolt*



*5 finished product duplications with the original
part ready for packaging and shipment.*