

R. A. ROSS & ASSOCIATES, INC.

CASE STUDY

MARCUS PAINT

“We pump several different types of solvents. Solvent temperature extremes tear up diaphragms. Aro Pumps and Ross & Associates solved our problems. No more pump failure.”



Satisfied R. A. Ross and Associates customer using Ingersoll Rand Aro pumps for over 20 years

*Steve Marcus,
VP Marcus Paint Company,
with two of the many
I-R Aro Pumps they use.*

Marcus Paint has been manufacturing paint since 1853 and supplies coatings to industrial companies all over the US and Mexico.

We manufacture paint for every kind of product you can think of, metals, plastic, etc., and, as you can imagine, mixing different resins and pigments requires many different solvents.

Solvent temperatures vary from 35° to 185°. That can tear up diaphragms. I-R Aro pumps can stand up to that kind of abuse.

Without pumps, we shut down. Pumps are vital to mixing paints.

- ▶ Marcus Paint pumps from 500 to 6,000 gallons of paint daily
- ▶ Marcus Paint has used Aro Pumps since 1988

Continued on page 2

CASE STUDY INSIDE

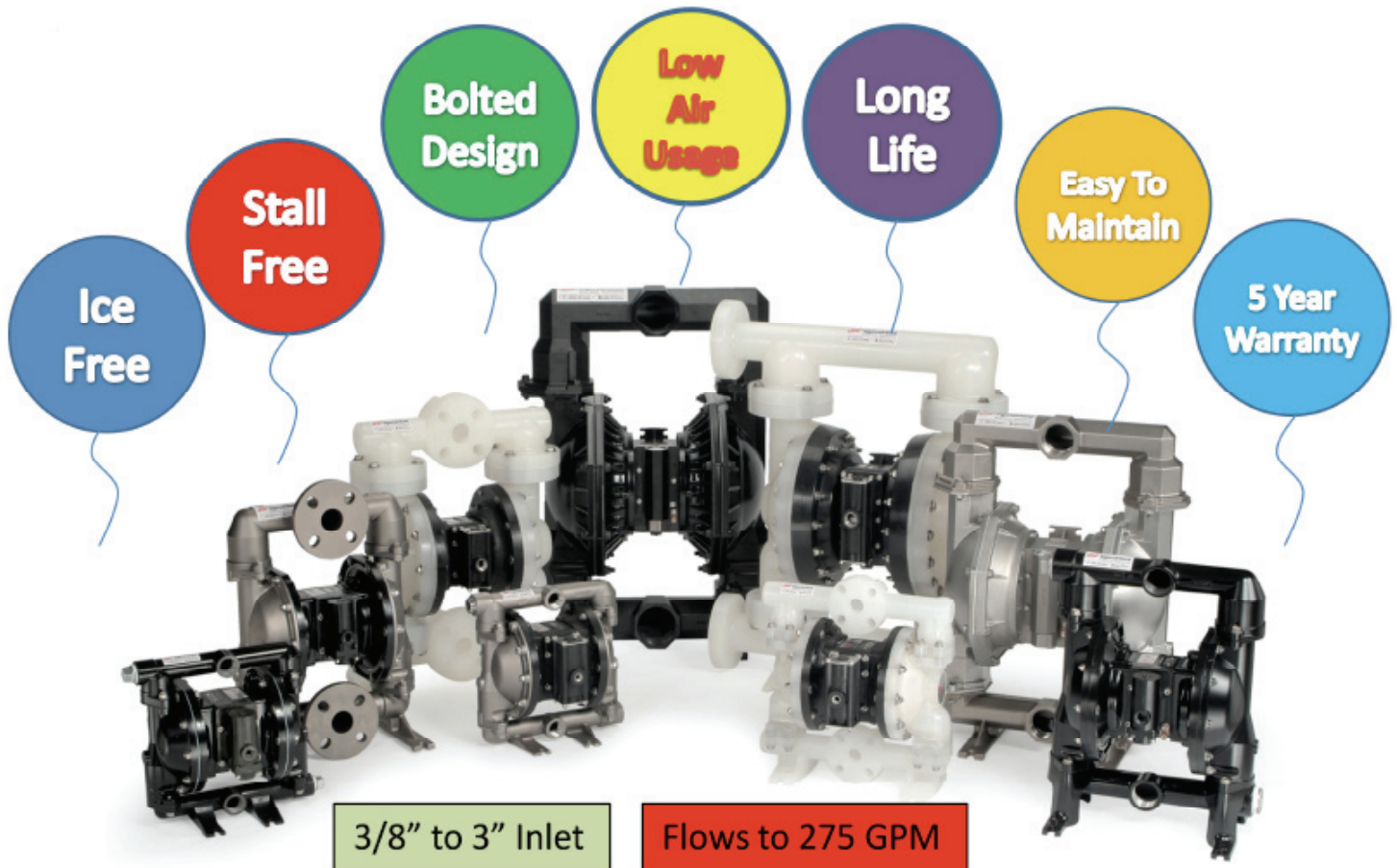
Paint manufacturer says;

“Without pumps, we shut down.”

How reliable are your pumps?



R. A. ROSS & ASSOCIATES, INC.
2231-A Ampere Drive, Louisville, KY 40299



WHY INGERSOLL RAND ARO PUMPS?

Only I-R Aro Pumps can stand up to the abuse that companies like Marcus Paint Company put them through. Aro Pumps are designed to handle extreme

temperature differences, various chemicals and still operate round the clock. Less down time means more profit to any company's bottom line.



R. A. ROSS & ASSOCIATES, INC.

Headquarters
2231 Ampere Drive
Louisville, KY 40299
502 267-8677

Fax 502 266-7928
1 800-489-8677
solutions@raross.com
www.raross.com

Serving Kentucky, Indiana, Ohio and W. Virginia